



# The Book

**Information Deemed Reliable & Guaranteed**

## Service Corner



Did you know Paragon consistently holds Online Webinars for on-going Paragon training? Almost every single day there is a full demonstration on how to use a feature of your Paragon MLS! It also just happens to be a google calendar so you can import it directly into your own calendar so you can get up-to-date information on when the next Online Paragon training is going to be!

Need to know how to do that CMA right now and can't wait for a class? You can also pop on over to the support page and view the entire library of pre-recorded training on every feature within the MLS!

[Webinar Google Calendar](#)

[Online Training Video Library](#)

In an effort to fine-tune the billing process for 2022 REALTOR® Dues to run as smoothly as possible, we are verifying no stone is left unturned for improvement. After previous billing issues, our goal is to provide the Birmingham Association of REALTORS® members and the Greater Alabama MLS subscribers a seamless billing cycle. To minimize error and ensure accuracy, we will be pushing January Lockbox orders back to February's autopay.

On Tuesday, February 15th, autopay will run as usual but will include both January and February Lockbox orders.

We hope this will bring convenience and ease to our Greater Alabama MLS subscribers as we strive to provide you the best service we can.

Thank you for your subscription to GALMLS and please reach out with any questions!

**Support@GreaterALMLS.com** or 205-871-1911

Sincerely,  
Your Greater Alabama MLS Team



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# hot sheet

## **NAR – Summary of 2022 MLS Changes**

Summary highlights changes in NAR MLS policy adopted in 2021, including changes to the Model MLS Rules and Regulations, and changes to the MLS Policy Statements, both found in the 2022 [Handbook on Multiple Listing Policy](#). Shaded portions of the Handbook highlight all areas that have changed. All changes become effective January 1, 2022, unless indicated otherwise.



## **Mortgage Rates Are Surging, Hitting Highest Point Since March 2020. Will Home Prices Have To Fall?**

Buying a home just became a lot more expensive and it's expected to only get worse in the coming months.



## **Behind the Hype: What 5G Means For Real Estate**

We hear a lot these days about 5G—so named because it's the fifth generation of cellular technology. The explosion of new connected gadgets and the torrents of streaming video demand a major step up in bandwidth and speed. Wide availability of 5G will mean an end to spotty cellular service in crowded areas, and it will foster seamless connectivity for devices from smart toothbrushes to self-driving cars.



# Bulletin

## **2022 Greater Alabama Multiple Listing Service Inaugural!**

Thank you to everyone who came out to join us as we installed our 2022 Greater Alabama Multiple Listing Service Leadership! You can view the whole gallery over on our [facebook page](#)!





Past President: Janet Hamm  
 Board President: Tina Tyus  
 President-Elect: Paul Holley  
 Secretary: Adam Cox



Thad Lowery, Ann March, Patrick Warren, Michelle Traweek, Lou Hill, Quinten Carter, Paul Holley, Abra Barnes, Ted McLaughlin, Chris Wood, Keith Kelley, Sharron Thomas, Janet Hamm, Mechelle Wilder, Adam Cox, and Kelli Gunnells

## We Love REALTORS® Day!



Save the Date and let us show our appreciation for you! Join us **February 15th** for a come and go breakfast, door prizes, and networking. We will also have Home & Garden tickets on a first come, first served basis. We would LOVE to see you there!



## LIVE MARKET REPORTS BY COUNTY

Greater Alabama MLS has worked with its partners to bring you a new member benefit! Market Reports are individual breakdowns of each county with year to date and three-year comparisons. These are public reports that can be shared with your clients, simply send the link to your client or post the URL in your marketing.

Blount County

Calhoun County

Chilton County

Cleburne County

Jefferson County

Randolph County

St Clair County

Shelby County

Talladega County



# NOTICES NOTICES



## UPCOMING CLASSES & TRAINING OPPORTUNITIES

### **Paragon Training and Webinars**

Paragon Connect, Homebot, Cloud CMA, Agent Marketing, and more trainings and webinars are available for all skill levels.

### **RPR - 2021's Most popular Webinars**

Consumers are online getting prepared for homeownership and researching their down payment options. You can help.

## SUPPORT INFORMATION

### **MLS Support Line**

**Phone: 205-397-8062**

**Email: [support@birminghamrealtors.com](mailto:support@birminghamrealtors.com)**

### **All SupraKey Support**

**Phone: 1-866-699-6787**

**Website: [supraekey.com](http://supraekey.com)**

**MLS Service Providers – Support**

### **Greater Alabama MLS**

**[Paragon Login](#) | [GALMLS Facebook Group](#)**

### **Live in Alabama**

**[LIA Instagram](#) | [LIA Facebook](#)**